



Grand Egyptian Museum – OC/BESIX JV

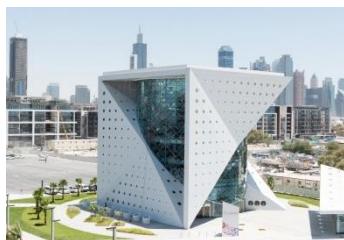
Corporate Presentation

January 2019



Highlights

Global contractor focused on infrastructure, industrial and high-end commercial projects in the MENA and USA



- **Dual listing on NASDAQ Dubai and the Egyptian Exchange**
 - Shares traded on both exchanges are fungible
- **Pro forma backlog of USD 6.1 billion including 50% share in BESIX and consolidated backlog of USD 4.2 billion as of 30 September 2018**
 - Ranked #35 on ENR's Int'l Contractors list and #89 on Global Contractors list
- **Proven track record of growth and shareholder value creation through entry into new markets and the creation of new business lines**
 - Previously incubated cement, port and fertilizer businesses
- **Focused on growing concessions portfolio to provide recurring cash flow and support long term growth**
 - Already co-developer and co-owner of Egypt's first PPP project (Orasqualia) and well-positioned to capitalize on new investment opportunities
 - Currently developing a 250 MW wind farm in Egypt on a BOO basis
- **Strategic shareholding of 50% in BESIX Group, a leading contractor with c.40% of EUR 3.2 billion backlog in MENA**
 - Partnership opportunities, exposure to complementary capabilities and annual dividend stream
 - Book value of USD 376 million



Strong Track Record of Growth and International Expansion

History of Creating Value for Shareholders

Growing Family Construction Business

- Roots trace back to 1950s in Egypt where first project was refurbishment of school wall
- Evolved into leading private sector contractor by the 1990s through partnerships with int'l players
- Embarked on an ambitious drive in the mid-1990s to invest in cement and building materials
- IPO on the EGX in 1999 and acquired 50% of BESIX Group in 2004
- Currently executing projects in 10 countries compared to 4 at IPO

Incubating Cement, Port & Fertilizer Lines

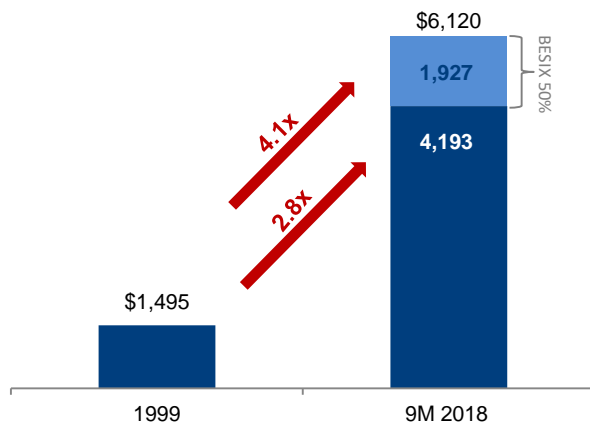
- Created a top 10 global cement producer in 12 countries through greenfields and acquisitions in 1990s-2000s
- Co-owned/built ME's first privatized BOT port in Egypt and divested stake in 2007 at a 49% IRR
- Divested cement group in 2007 and began growing fertilizer business
- Leveraged construction group and M&A to expand fertilizer business in Egypt, Algeria, Netherlands and USA
- Demerged from fertilizer group in March 2015

Building an Investments Portfolio

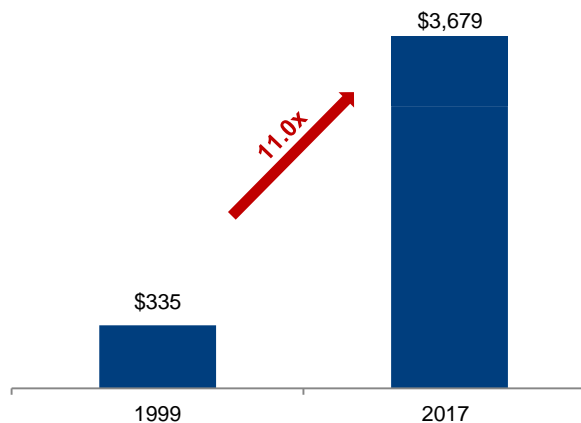
- Concessions portfolio to create both construction opportunities and recurring income and cash flow
- Already co-owner and co-operator of New Cairo Wastewater Treatment Plant, Egypt's first PPP
- Pursuing infrastructure investment opportunities in Egypt such as Build, Own, Operate power plants
- Currently co-developing 250 MW BOO wind farm in Egypt under construction and signed an initial agreement to co-develop another 500 MW wind farm

Growth and Geographic Expansion

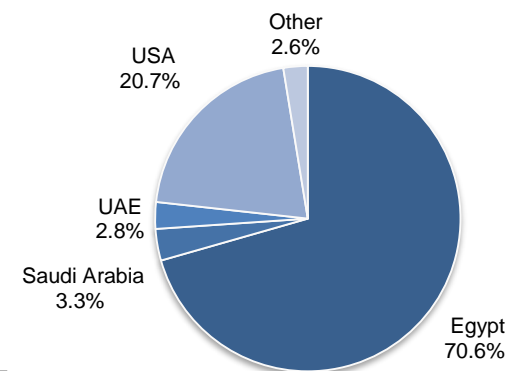
Backlog Growth (USD Million)



Revenue Growth (USD Million)



Backlog by Geography⁽¹⁾



A Wide Range of Capabilities Across Various Geographies

Orascom Construction Limited operates under three brands and owns 50% of BESIX Group

Orascom

- Established in 1950
- Leading MENA industrial and infrastructure contractor
- **Backlog:** USD 3.2 billion
- **Core markets:** MENA
- **Expertise:** infrastructure, industrial and high-end commercial projects



Weitz

- Established in 1855
- **Backlog:** USD 519 million
- **Core markets:** USA – licensed/registered in all 50 states and DC
- **Expertise:** contractor and construction manager of commercial, industrial and heavy industrial projects



Contrack Watts

- Established in 1985
- Preferred US government contractor for the last 10 years
- **Backlog:** USD 453 million
- **Core markets:** USA (including Pacific Rim) and MENA
- **Expertise:** EPC services and facilities management for federal and infrastructure projects

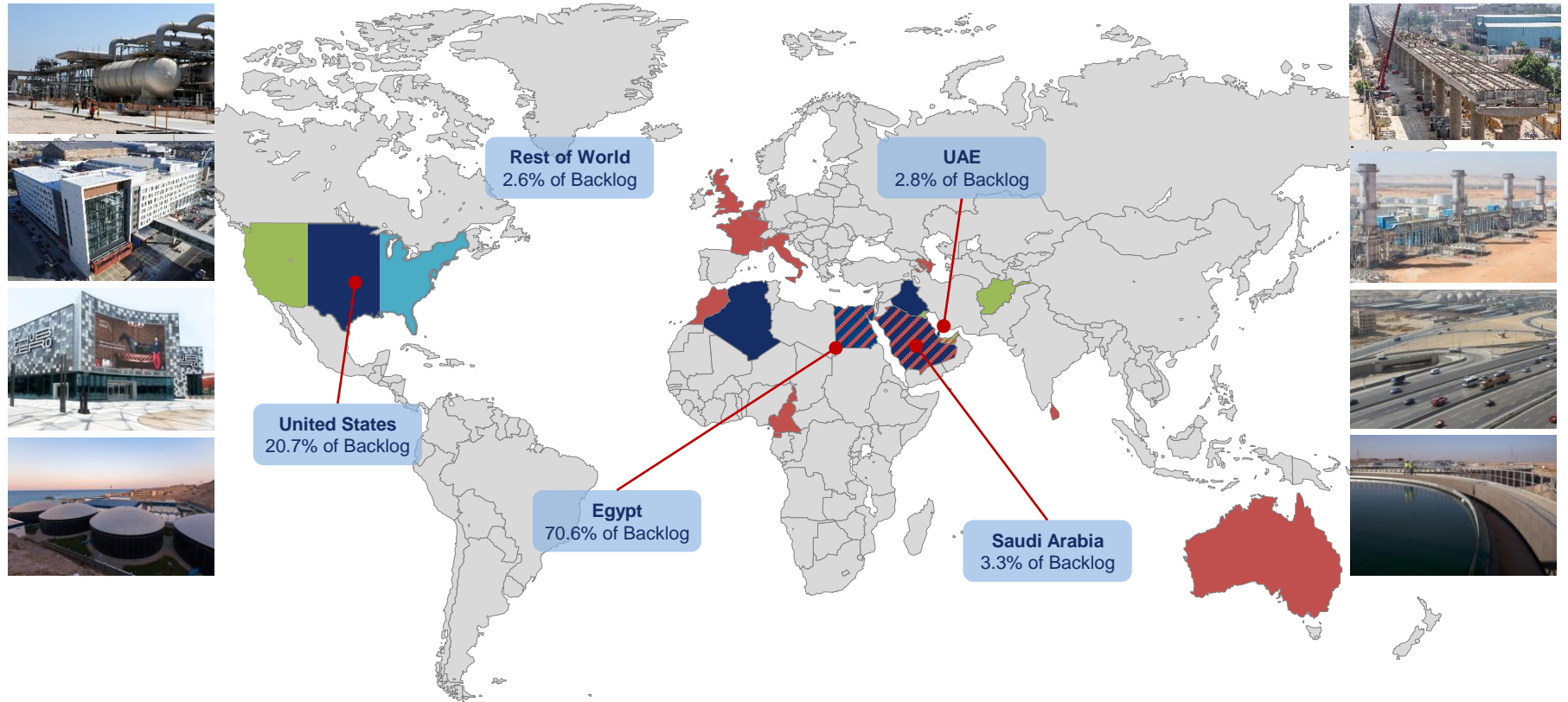


BESIX Group

- Established in 1909
- 50% ownership
- **Backlog:** EUR 3.2 billion (100% share)
- **Core markets:** MENA and Europe
- **Expertise:** infrastructure, marine and high-end commercial projects



Geographic and Sector Diversification



Large geographic presence – each region with an established customer base

Select Construction Track Record

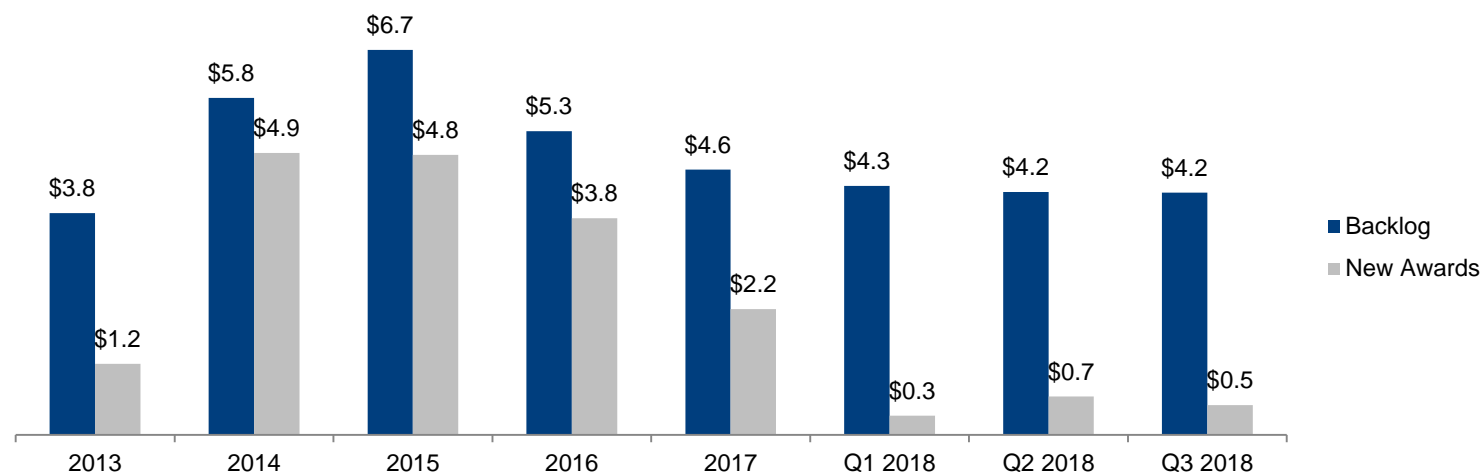


Power	<ul style="list-style-type: none"> Completed over 28,000 MW of power generation projects in the Middle East Added over 12,500 MW of power generation capacity in Egypt over the past 3 years
Transportation	<ul style="list-style-type: none"> Key Cairo Metro player since the late 1980s Over 1,000km of rail projects in the Middle East (mainly Egypt and Saudi Arabia) One of the largest players in Egypt's road development program World's largest swing rail bridge (in Egypt) Over 30 airport projects in the Middle East; recently awarded Fujairah Airport expansion in UAE
Water Treatment	<ul style="list-style-type: none"> First PPP project in Egypt (New Cairo Wastewater Treatment Plant) Largest desalination plant in the region (Algeria - Hamma desalination) Currently executing in Egypt a wastewater treatment plant that will serve 6 million people and two new water desalination plants
Industrial	<ul style="list-style-type: none"> Over 40 mtpa of cement production capacity around the world 7 petrochemical projects (ex. fertilizer) in the Middle East Over 12 mtpa of nitrogen fertilizer capacity in Egypt, Algeria and USA
Buildings	<ul style="list-style-type: none"> First LEED Platinum project in Africa (constructed in Egypt) Currently building the largest archaeological museum in the world (in Egypt) The largest commercial malls in Egypt: Mall of Egypt, City Stars, Cairo Festival City and Mall of Arabia
USA	<ul style="list-style-type: none"> Completed the largest student housing complex in the US at Texas A&M University Repeat contractor for the US Army Corps of Engineers and other federal branches Built the first nitrogen fertilizer plant in the US in nearly 30 years and the largest methanol production facility

Consolidated Backlog Level

Current backlog size and quality supports the Group's revenue and profitability targets
Focus on pursuing quality projects where the Group has a competitive edge and is confident in the source of funding

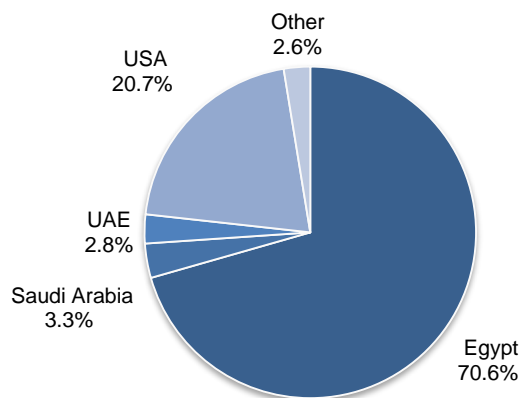
Backlog excluding BESIX stood at USD 4.2 billion as of 30 September 2018



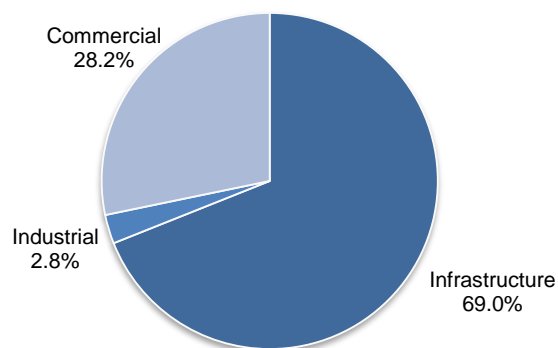
- Consolidated backlog (excluding BESIX) of USD 4.2 billion as of 30 September 2018 and total new awards of USD 1.5 billion million in 9M 2018
- MENA new awards of approximately USD 985 million in 9M 2018 (USD 300 million in Q3 2018):
 - New awards in Egypt include infrastructure work, such as water-related projects and roads, in addition to new projects in the New Administrative Capital and Alamein cities
 - Expansion of Fujairah International Airport, UAE for USD 180 million, of which OC's share is USD 108 million (Q1 2018 award)
- USA new awards of approximately USD 535 million in 9M 2018 (USD 215 million in Q3 2018):
 - Mostly private-sector commercial and light industrial work. Also signed PHX Sky Train® Project at Phoenix Sky Harbor International Airport in Arizona, USA in Q2 2018

Backlog Diversification

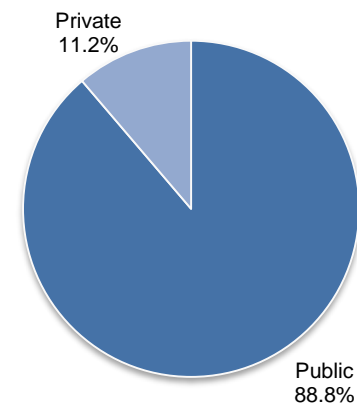
Backlog by Geography



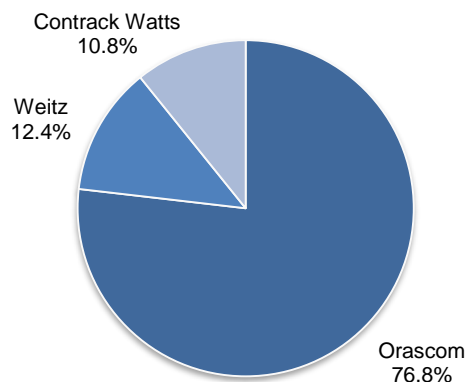
Backlog by Sector



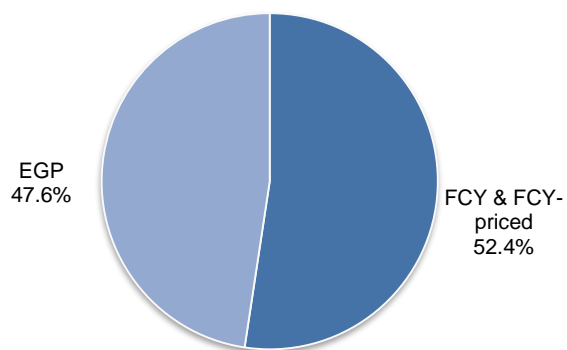
Backlog by Client



Backlog by Brand



Backlog by Currency



Currency Exposure

- 52% of the Group's total backlog is in FCY or priced in FCY
 - 33% of backlog in Egypt is in FCY
 - FCY and FCY-priced backlog outweigh FCY costs in Egypt
- The Group incorporates cost escalation clauses in most EGP contracts to protect against potential cost inflationary pressures

Investment in BESIX Group

Highlights

- An international Belgian multiservice company with a leading position in construction, property development and concessions founded in 1909
- OC acquired 50% of BESIX in a joint leverage buyout in partnership with BESIX management in 2004
 - Held value as an investment in associates on Orascom Construction's balance sheet at a book value of USD 376 million
- Key strategic player that complements OC, allowing for joint cooperation on projects
- Global Presence: operates in 6 continents with a key focus on Europe, MENA, Australia and select African markets
- MENA experience: 60 years of experience in the MENA region highlighted by landmark projects
 - Operating water, sewage and recycling concessions and facility management experience in UAE
- Europe experience: Benelux's largest contractor focused on high-end commercial and infrastructure projects
- Concessions & Real Estate Portfolio: leverages construction and property development expertise to invest in concessions and real estate in Europe and MENA
- Dividend: annual dividend stream to shareholders

EUR 3.2 bn
Q3 2017 backlog

EUR 2.3 billion
FY 2017 revenue

EUR 103 million
FY 2017 net income

69
2018 ENR International
contractors ranking

14,000
Employees worldwide

Burj Khalifa
World's tallest building

Tangiers Port, Morocco
Africa's largest port

Yas Island/Ferrari Park
Abu Dhabi

Sheikh Zayed Bridge
Abu Dhabi

Maastoren Tower
The Netherlands

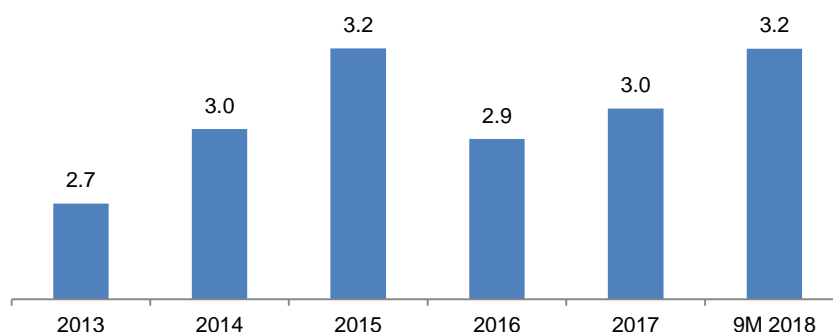


Pro Forma Snapshot Including BESIX

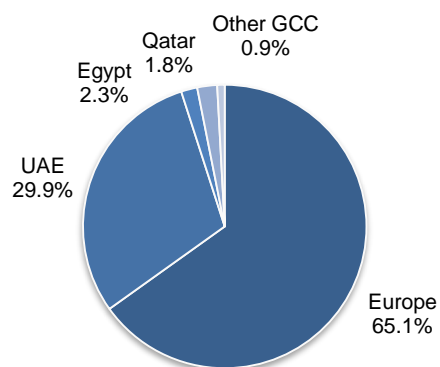


- Standalone backlog of EUR 3.2 billion and new awards of EUR 1.9 billion in 9M 2018
- BESIX book value of USD 376.4 million in Orascom's non current assets on the balance sheet
- Q3 2018 awards comprised of new projects in Europe, UAE and a hydropower plant in Cameroon

Standalone Backlog Evolution (EUR billion)



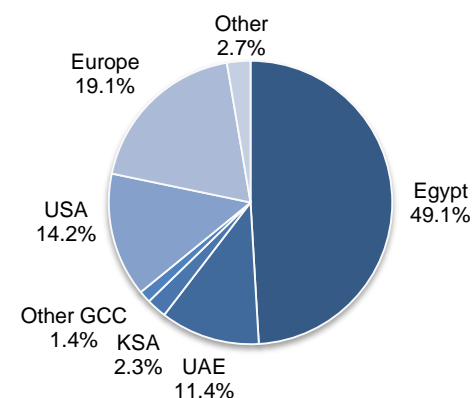
Standalone Backlog by Geography



USD million (9M18)


	OC	50% of BESIX	Pro Forma
Revenue	2,235.7	1,122.3	3,358.0
EBITDA ⁽¹⁾	210.9	48.9	259.8
Net Income ⁽¹⁾	121.2	30.4	151.6
Net Debt (Cash)	(37.7)	23.2	(14.5)
Backlog	4,193.1	1,926.6	6,119.7
New Awards	1,517.9	1,155.0	2,672.9

Pro Forma Backlog – 50% of BESIX



Construction Materials and Investments

Investments are benefitting from increased construction and industrial activity as well as operational synergies with Orascom and BESIX

Company	Ownership	9M 2018 Revenue	Description
	100%	USD 41 million	<ul style="list-style-type: none"> Manufactures and supplies fabricated steel products in Egypt and North Africa – total capacity of 120k/year Operates four facilities plants in Egypt and Algeria, two of which are the largest in MENA
	100%	USD 16 million	<ul style="list-style-type: none"> Manufactures and installs glass, aluminum and architectural metal works Operates facility in Egypt with a capacity of 250k sqm, supplying primarily Egypt and North Africa
	56.5%	USD 74 million	<ul style="list-style-type: none"> Holds 50% stakes in BASF Construction Chemicals Egypt, Egyptian Gypsum Company and A-Build Egypt Subs operate from 4 plants in Egypt and Algeria, supplying products primarily in Egypt and North Africa
	56.5%	USD 5 million	<ul style="list-style-type: none"> Owns DryMix, Egypt's largest manufacturer of cement-based ready mixed mortars in powdered form used in the construction industry Capable of producing 240k metric tons of product and supplies products to clients in Egypt and North Africa
	40%	USD 12 million	<ul style="list-style-type: none"> Manufactures precast/pre-stressed concrete cylinder pipes and pre-stressed concrete primarily Two plants located in Egypt supply Egypt and North Africa; production capacity of 86 km/yr of concrete piping
	14.7%	USD 39 million	<ul style="list-style-type: none"> Production capacity of 130k kilolitres of decorative paints and industrial coatings primarily for the construction industry Operates two plants in Egypt and supplies products to clients in Egypt and North Africa
	100%	USD 12 million	<ul style="list-style-type: none"> Egypt's premier facility and property management services provider Hard and soft facility management in commercial, hospitality and healthcare
	60.5%	USD 8 million	<ul style="list-style-type: none"> Owner and developer of an 8.8 million square meter industrial park located in Ain Sokhna, Egypt Provides utility services for light, medium and heavy industrial users in Ain Sokhna, Egypt
	50%	USD 8 million	<ul style="list-style-type: none"> A 250m³/day wastewater treatment plant; OC is a co-owner and co-operator of the facility Egypt's first Public Private Partnership project
	20%	Under construction	<ul style="list-style-type: none"> 250 MW build-own-operate wind farm; the consortium will operate and maintain the wind farm under a 20-year Power Purchase Agreement Currently under construction (by OC) with commissioning expected in H2 2019

Proven Financing Capabilities

Experienced Team

- Finance team previously secured and arranged debt for complex industrial and infrastructure projects worldwide across cement, fertilizer, power and infrastructure sectors, having historically raised ~USD 18.5 billion of financing and having strong relationships with European, UAE, US and Egyptian lenders;
 - USD 18.5 billion debt raised over past 15 years;
 - USD 5.8 billion debt raised as ring-fenced project finance; *and*
 - USD 2.8 billion of access to non-bank liquidity through US, European & Egyptian debt capital markets

ECA Financing

- Due to its global footprint, the Group is able to mobilize ECA-backed financing for eligible projects from various European Countries as well as the US having a presence in Europe, UK, and the US
- To date, Orascom has financed projects worth over USD 6.4 billion through ECA-backed financing with strong ECAs such as SACE, JBIC and US EXIM

EPC + Finance

- Four power plants in Egypt under EPC + Finance scheme whereby the Group participated in arranging ECA-backed financing on behalf of the client, Egyptian Electricity Holding Company
- Structured and arranged multiple 15-year EUR & USD denominated financing packages on behalf of the client for Burullus, New Capital, Assiut and West Damietta combined cycle power plants with power capacity exceeding 10,000 MW
- Assiut/West Damietta power plant transaction awarded *Deal of the Year* by Trade Finance Magazine in March/April 2017

Project Finance

- Closed financing transaction for New Cairo Wastewater Treatment Plant, Egypt's first Private Public Partnership
 - Transaction size of EGP 566 million in 2010 with a 15-year tenor
 - Awarded PPP African Deal of the Year by Euromoney/Project Finance Magazine
- Arranged financing for 250 MW BOO wind farm with Japanese lenders and JBIC/NEXI; first project of its size and kind in Egypt
 - Awarded EMEA and Africa Project Finance Deal of the Year from EMEA Finance

Bilateral Facilities & Medium Term Financing

- Funding requirements are supported by strong relationships with international, regional and Egyptian financial institutions (the group maintains relationship with more than 40 lending institutions)
- Bilateral facilities with limits close to USD 2.55 billion as of 30 June 2018 to support working capital and bonding requirements
- Experience in raising revolving credit facility from multilateral institution, and issued Egypt's first bond on a consolidated group structure with 5-year tenor accessing an institutional investor base (not including banks)

Financial Section

Financial Highlights

- **Adjusted net income excluding one-off U.S. legal provision increased 208.5% to USD 69.1 million in Q3 2018 and 104.6% to USD 151.6 million in 9M 2018**
- **Consolidated adjusted EBITDA of USD 210.9 million and pro forma EBITDA including 50% in BESIX (excluding one-off legal provision) of USD 259.8 million in 9M 2018**

- **Consolidated backlog of USD 4.2 billion as of 30 September 2018 and new awards of 1.5 billion in 9M 2018**
 - *Consolidated new awards increased of USD 519.9 million in Q3 2018*
 - *Backlog size and quality remains at a healthy level that provides sufficient visibility on future revenue and profit*

- **BESIX standalone backlog of EUR 3.2 billion as of 30 September 2018 and new awards of EUR 1.9 billion in 9M 2018**
 - *Pro forma backlog including the Group's 50% share in BESIX of USD 6.1 billion as of 30 September 2018 and pro forma new awards of USD 2.7 billion in 9M 2018*
 - *Net income contribution from BESIX of USD 30.4 million in 9M 2018*

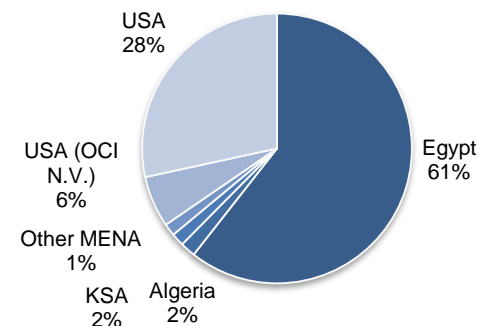
- **Certificate of Final Acceptance received for Natgasoline**
- **A one-off provision related to a legal case with a subcontractor at Iowa Fertilizer project in the U.S. was recorded in Q3 2018 for USD 40.0 million**

Summary Income Statement

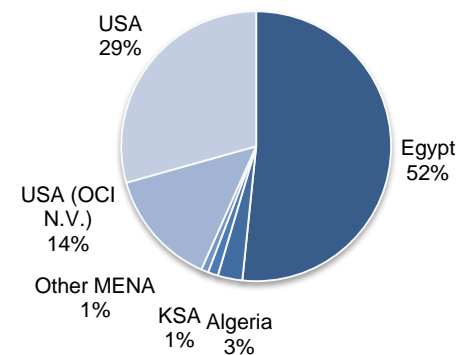
USD Million						
	9M 2018	9M 2017	Change	Q3 2018	Q3 2017	Change
Revenue	2,235.7	2,818.3	(20.7)%	728.8	805.4	(9.5)%
<i>MENA</i>	1,462.8	1,597.1	(8.4)%	497.7	518.0	(3.9)%
<i>USA</i>	772.9	1,221.2	(36.7)%	231.1	287.4	(19.6)%
Adjusted EBITDA*	210.9	165.6	27.4%	98.6	54.5	80.9%
Adjusted EBITDA Margin*	9.4%	5.9%	+350 bp	13.5%	6.8%	+670 bp
Adjusted net income*	151.6	74.1	104.6%	69.1	22.4	208.5%
Adjusted net income Margin*	6.8%	2.6%	+420 bp	9.5%	2.8%	+670 bp
EBITDA	170.9	165.6	3.2%	58.6	54.5	7.5%
<i>MENA</i>	205.4	169.6	21.1%	88.7	85.0	4.4%
<i>USA</i>	(34.5)	(4.0)	(762.5)%	(30.1)	(30.5)	1.3%
EBITDA margin	7.6%	5.9%	+170 bp	8.0%	6.8%	120 bp
<i>MENA margin</i>	14.0%	10.6%	+340 bp	17.8%	16.4%	+140 bp
<i>USA margin</i>	(4.5)%	(0.3)%	(420) bp	(13.0)%	(10.6)%	(240) bp
Net income attrib. to shareholders	111.6	74.1	50.6%	29.1	22.4	29.9%
<i>MENA</i>	120.8	78.8	53.3%	52.8	44.0	20.0%
<i>USA</i>	(39.6)	(45.3)	12.6%	(29.7)	(38.2)	22.3%
<i>BESIX</i>	30.4	40.6	(25.1)%	6.0	16.6	(63.9)%
Net income margin	5.0%	2.6%	+240 bp	4.0%	2.8%	(120) Bp
<i>MENA margin</i>	8.3%	4.9%	+340 bp	10.6%	8.5%	+210 bp
<i>USA margin</i>	(5.1)%	(3.7)%	(140) Bp	(12.9)%	(13.3)%	(40) bp

* Adjusted EBITDA and net income exclude a one-off provision of USD 40 million recorded in Q3 2018 related to a legal case with a subcontractor at Iowa Fertilizer project in the U.S.

Revenue by Geography – 9M 2018



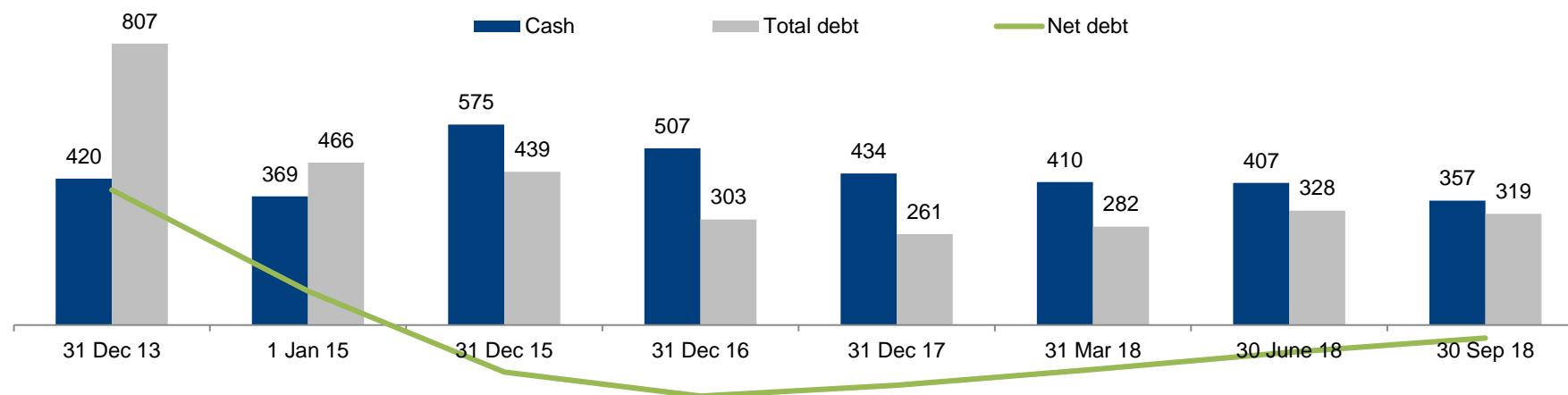
Revenue by Geography – 9M 2017



Net Cash Position as of 30 September 2018

Net cash position of USD 38 million as of 30 September 2018

Evolution of Net Debt (USD Million)



Debt and Equity Summary

USD million	31 Dec 13	1 Jan 15	31 Dec 15	31 Dec 16	31 Dec 17	31 Mar 18	30 June 18	30 Sept 18
Cash	420	369	575	507	434	410	407	357
Total debt	807	466	439	303	261	282	328	319
Net debt	387	97	(136)	(204)	(174)	(128)	(79)	(38)
Total equity	875	804	561	302	403	430	436	456
ND/equity	0.44	0.12	(0.24)	(0.67)	(0.43)	(0.30)	(0.18)	(0.08)
EBITDA	48	N/A	(302)	99	213	60 ⁽¹⁾	112 ⁽²⁾	171 ⁽³⁾

Income Statement

USD million	9M 2018	9M 2017	Q3 2018	Q3 2017	Results Commentary
Revenue	2,235.7	2,818.3	728.8	805.4	Revenue:
Cost of sales	(1,962.5)	(2,569.5)	(632.4)	(724.0)	
Gross profit	273.2	248.8	96.4	81.4	<ul style="list-style-type: none"> MENA comprised 68% and 65% of total revenue in Q3 and 9M 2018, respectively, while the USA operations accounted for the balance Revenue decrease compared to last year mainly due to the completion of the two large chemical plants in the U.S.
<i>Margin</i>	12.2%	8.8%	13.2%	10.1%	
Other income	9.4	5.7	2.7	1.8	
SG&A expenses	(141.2)	(117.3)	(50.4)	(37.0)	
Operating profit	141.4	137.2	48.7	46.2	EBITDA
EBITDA	170.9	165.6	58.6	54.5	<ul style="list-style-type: none"> EBITDA was impacted a one-off provision related to a legal case with a subcontractor in the U.S. recorded in Q3 2018 for USD 40.0 million Adjusted EBITDA excluding legal provision of USD 210.9 million in 9M 2018 and USD 98.6 million in Q3 2018 MENA EBITDA margin of 17.8% in Q3 2018 and 14.0% in 9M 2018
<i>Margin</i>	7.6%	5.9%	8.0%	6.8%	
Financing income & expenses					
Finance income	18.7	25.7	4.5	4.1	
Finance cost	(18.4)	(49.7)	(6.7)	(22.2)	
Net finance cost	0.3	(24.0)	(2.2)	(18.1)	
Income from associates (net of tax)	31.4	41.0	6.5	17.2	
Profit before income tax	173.1	154.2	53.0	45.3	Income from associates:
Income tax	(53.8)	(71.9)	(20.7)	(21.8)	<ul style="list-style-type: none"> BESIX contributed USD 30.4 million in 9M 2018
Net profit	119.3	82.3	32.3	23.5	
Profit attributable to:					
Owners of the company	111.6	74.1	29.1	22.4	
Non-controlling interests	7.7	8.2	3.2	1.1	
Net profit	119.3	82.3	32.3	23.5	

Balance Sheet

USD million	30 Sep 2018	31 Dec 2017	Results Commentary
ASSETS			
Non-current assets			Non-current assets
Property, plant and equipment	159.6	155.4	▪ PPE of USD 159.6 million, with capex of USD 35.7 million in 9M 2018
Goodwill	13.8	13.8	▪ Investment in associates includes BESIX at an equity value of USD 376.4 million
Trade and other receivables	17.2	15.8	
Equity accounted investees	400.7	421.8	Current assets:
Deferred tax assets	37.3	34.5	▪ Trade and other receivables as of 30 Sept 2018 include USD 628.5 million in accounts receivables, USD 172.1 million in retentions and USD 172.5 million in supplier advance payments
Total non-current assets	628.6	641.3	▪ 68% of current accounts receivables as of 30 Sept 2018 are not yet due
Current assets			
Inventories	258.5	232.2	
Trade and other receivables	1,237.4	1,146.7	
Contracts work in progress	613.2	488.8	
Current income tax receivables	1.6	3.2	
Cash and cash equivalents	356.6	434.2	
Total current assets	2,467.3	2,305.1	
TOTAL ASSETS	3,095.9	2,946.4	

Balance Sheet

USD million	30 Sep 2018	31 Dec 2017	Results Commentary
EQUITY			Equity:
Share capital	116.8	116.8	▪ An amount of USD 280 million was converted from share premium to retained earnings in May 2018
Share premium	480.2	761.5	▪ Following that, in combination with profits in FY 2017 and H1 2018, a dividend of USD 30 million (USD 0.26 per share) was paid to shareholders in July 2018
Reserves	(334.1)	(318.8)	
Retained earnings	148.5	(201.6)	
Equity to owners of the Company	411.4	357.9	
Non-controlling interest	44.2	44.6	
TOTAL EQUITY	455.6	402.5	
LIABILITIES			Liabilities:
Non-current liabilities			▪ Trade and other payables includes USD 413.8 million in accounts payable, USD 361.1 million in accrued expenses and USD 117.6 million in retentions payable to subcontractors
Loans and borrowings	2.4	11.3	
Trade and other payables	44.7	44.9	
Deferred tax liabilities	4.6	4.9	
Total non-current liabilities	51.7	61.1	
Current liabilities			
Loans and borrowings	316.5	249.4	
Trade and other payables	989.0	1,076.5	
Advance payments	663.1	484.7	
Billing in excess of construction contracts	448.7	529.7	
Provisions	107.0	62.3	
Current income tax payable	64.3	80.2	
Total current liabilities	2,588.6	2,482.8	
Total liabilities	2,640.3	2,543.9	
TOTAL EQUITY AND LIABILITIES	3,095.9	2,946.4	

Cash Flow Statement

USD million	30 Sep 2018	30 Sep 2017	Results Commentary
Net profit	119.3	82.3	Cash flow used in operating activities:
Adjustments for:			<ul style="list-style-type: none"> Operating cash outflow of USD 64.3 million in 9M 2018 as a result of changes in working capital items; flat operating cash flow in Q3 2018 Total dividends of approximately EUR 35 million were received from BESIX in 9M 2018 for OC's 50% share
Depreciation	29.5	28.4	
Interest income (including gains on derivatives)	(12.7)	(13.9)	
Interest expense (including losses on derivatives)	15.3	12.8	
Foreign exchange gain / (loss) and others	(2.9)	25.1	
Share in income of equity accounted investees	(31.4)	(41.0)	
Loss (gain) on sale of PPE	(1.9)	(0.5)	
Income tax expense	53.8	71.9	
Change in:			
Inventories	(26.3)	(26.0)	
Trade and other receivables	(71.4)	(134.3)	
Contract work in progress	(124.4)	(14.2)	
Trade and other payables	(137.2)	9.6	
Advanced payments construction contracts	178.4	153.3	
Billing in excess on construction contracts	(81.0)	(81.8)	
Provisions	44.7	(42.9)	
Cash flows:			
Interest paid	(15.3)	(12.8)	
Interest received	12.7	13.6	
Dividends from equity accounted investees	43.2	28.2	
Income taxes paid	(56.7)	(40.1)	
Cash flow from / (used in) operating activities	(64.3)	17.7	

Cash Flow Statement

USD million	30 Sep 2018	30 Sep 2017	Results Commentary
Investment in PPE	(35.7)	(24.6)	Cash flow used in investing activities: <ul style="list-style-type: none"> Investments in PPE in of USD 35.7 million in 9M 2018 primarily in MENA
Proceeds from sale of PPE	3.4	7.9	
Cash flow from / (used in) investing activities	(32.3)	(16.7)	Cash flow from financing activities: <ul style="list-style-type: none"> Total cash from financing activities of USD 20.0 million in 9M 2018
Proceeds from borrowings	164.6	126.0	
Repayments of borrowings	(106.4)	(195.4)	
Other long term liabilities	(0.2)	2.8	
Dividends paid to shareholders	(30.0)	-	
Other	(8.0)	(2.7)	
Net cash from (used in) financing activities	20.0	(69.3)	
Net increase (decrease) in cash	(76.6)	(68.3)	
Cash and cash equivalents at 1 January	434.2	506.9	
Currency translation adjustments	(1.0)	6.2	
Cash and cash equivalents at 30 September	356.6	444.8	

Appendix

Board of Directors

Chairman



Jérôme Guiraud

Non-Executive Chairman

CEO



Osama Bishai

Executive Board Member

Independent Non-Executive



Mustafa Abdel-
Wadood

Non-Executive Board Member



Johan Beerlandt

Non-Executive Board Member



Khaled Bichara

Non-Executive Board Member



Sami Haddad

Non-Executive Board Member

Audit Committee, Remuneration Committee and Nomination Committee all chaired by independent non-executive directors

Entrepreneurial Track Record

Creating Shareholder Value

- **Shareholder return:** driven by strong longstanding leadership along with investment vision of principal shareholders
- Strategy as a new company to focus on **infrastructure investments** to provide steady cash flow and support long-term growth
 - Co-developer and co-operator of Egypt's first PPP concession – New Cairo Wastewater Treatment Plant (Orasqualia)
 - Currently part of a consortium developing a 250 MW BOO wind farm (under construction) and another 500 MW BOO wind farm (development stage) in Egypt
- History of successfully **entering new markets:**
 - Expanding outside Egypt since early 1990's; operating in four countries as at IPO and in more than 10 countries today
 - Successful acquisitions: BESIX in 2004 and Weitz in the United States in 2012
- History of successfully **incubating new businesses** including:
 - **Cement:** developed a top 10 global cement producer primarily through greenfield projects in over 10 countries until divestment in December 2007
 - **Ports:** held a strategic stake in a key port in Egypt on a Build-Own-Operate (BOT) basis, which was divested in 2007
 - **Fertilizer & Chemicals:** built three of OCI N.V.'s operating plants in Egypt and Algeria, and in the construction phase for two production complexes in the United States, which will help transform the business of OCI N.V. to a top three global fertilizer producer



Longstanding Position as Global Contractor of Choice

Track Record and Competitive Strengths

- **Tradition:** construction has been the core business since inception in 1950
 - Orascom Construction is now a leading global company employing c.70,000 people, with over 60 years of experience in MENA markets and 160 years in the United States through Weitz and Contrack Watts
- **Wide variety of core competencies:** execution of large and complex infrastructure, industrial and commercial projects
- **Track record with global presence:** proven track record in over 20 countries across infrastructure, industrial and commercial sectors, with strong focus on high growth markets and significant local resources – ranked 35th on ENR's 2018 International Contractors rankings, the highest MENA construction company
- **Experienced management team:** key executives have been with the Company 10+ years and have a proven track record of growing the business both organically and through acquisitions as well as arranging competitive financing packages
- **Strong and well-established client base:** comprising sovereign and blue chip clients with longstanding relationships
- **Backlog:** healthy level of quality backlog and strong balance sheet, now scaled to embark on next phase of growth and margin expansion
- **High corporate governance standard:** culture of strict corporate governance as part of a publicly traded company since 1999 enhanced by experience as part of a Dutch company listed on Euronext Amsterdam for 2 years



Group Strategy Aimed at Delivering Top and Bottom Line Growth

The Group has focused on creating shareholder value in the process of becoming a leading private sector contractor and an incubator of high-value industrial businesses

Commitment instilled in management and founding shareholders to propel the Group into the next phase of its growth trajectory

Strengthen EPC Market and Geographic Position

- Expand market presence as an EPC contractor in core markets in MENA and USA
 - Strengthen activities in key infrastructure and industrial sectors
 - Selective pursuit of well-funded projects
 - Capitalize on financing track record across various industries
- Continued commitment to pursue strategic geographic expansion in markets that offer strong fundamentals
 - Young, growing populations with a need for infrastructure and industrial investment

Value Accretive Investment Opportunities

- Leverage investment track record in cement, ports, fertilizer, wastewater treatment and now renewable energy to pursue new investment opportunities
- As a builder, owner and operator, the Group generates construction revenue during the contracting phase followed by recurring cash flow once the project is operational
- Required equity partly funded by profits and cash flows from the contracting phase
- Strategy already implemented with one wastewater treatment plant in operation and 250 MW BOO wind farm under construction in Egypt

Establish and Leverage Strategic Partnerships and JVs

- Maintain active strategy of working in partnership with industry leaders to complement and expand capabilities
- Historically such relationships have allowed us to participate in some of MENA's largest infrastructure projects
- Build upon strong relationships with repeat clients to secure new work in existing and new markets

Commitment to Excellence

- Focus on quality, safety, environment and ethical business practices
- Maintain a safe and healthy workplace while putting our expertise to work for the benefit of clients and partners
- Effective corporate engagement and social responsibility in the communities in which we operate

Pursuing Value Accretive Investments

- Construction business was integral to OCI's value creation story:
 - Developed and incubated businesses both independently and with partners for nearly 20 years
- Key executives have been with the Group for 10+ years, guaranteeing OC's continuity in its ability and intention to create new growth channels

Cement Group (1996 – 2007)

- Started cement business with 1.5 mtpa green-field project in Egypt in 1996
- Became top 10 global cement producer in 2007 with 35 mtpa capacity
- Divested to Lafarge at an EV of US\$ 15 billion
- Distributed US\$ 11 billion in dividends in 2008

Sokhna Port (1999 – 2007)

- Started construction of a new port near Suez Canal in 1999 and was main contractor since privatization
- Only BOT privatized port in Middle East at the time – OCI held 45% stake
- Sold stake to Dubai Ports World for US\$ 372 million in 2007
- Exit Multiple: 20.6x EV/EBITDA
- IRR: 49% over 8.5 year investment period

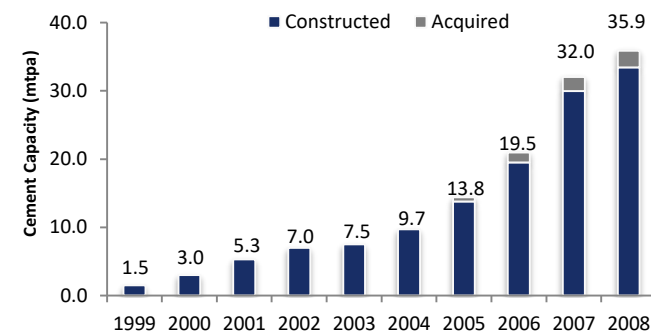
Fertilizer & Chemicals Group (2005 – 2015)

- Started construction of first fertilizer plant in 1998
- Identified and invested in EBIC in 2005 (30% stake)
- Constructed EFC, which was acquired in 2008
- Sorfert Algérie in JV with Sonatrach built by OCI, commissioned end-2013
- Started construction of Iowa Fertilizer Company (USA) in 2012
- Started construction of Natgasoline (USA) in 2014

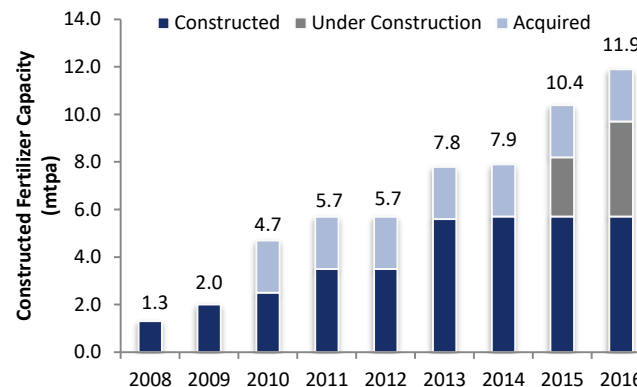
Orasqualia (2009 – Present)

- First seed for company's infrastructure investments
- Constructed and operates New Cairo Wastewater treatment plant
- Our participation as the developer of the project positioned us well to be awarded relevant portion of the EPC contract
- Egypt's first PPP concession (20 years)

Cement Group: Capacity Build-Up



Fertilizer & Chemicals Group: Capacity Build-Up



History of Successfully Incubating New Businesses Across a Number of Industrial and Infrastructure Sectors

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Backlog and new contract awards are non-IFRS metrics based on management's estimates of awarded, signed and ongoing contracts which have not yet been completed, and serves as an indication of total size of contracts to be executed. These figures and classifications are unaudited, have not been verified by a third party, and are based solely on management's estimates.



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