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# Orascom Construction Reports 51% Backlog Growth to USD 7.2 Billion and EBITDA of USD 64 Million in Q2 2015

## **Highlights**

- Robust backlog growth to USD 7.19 billion as of 30 June 2015 with USD 2.56 billion signed in Egypt, Saudi Arabia and USA during the second quarter
- Improved operational performance led to revenue of USD 1,016.6 million and EBITDA margin of 6.2% in Q2 2015
- Net income attributable to shareholders of USD 34.0 million in Q2 2015

#### **Consolidated Backlog**

USD million	H1 2015	H1 2014	Change	Q2 2015	Q2 2014	Change
Equity consolidation						
Backlog	7,194.7	4,755.7	51.3%			
New Awards	3,270.2	2,049.2	59.6%	2,557.0	1,548.9	65.1%
Proforma incl. 50% of BESIX						
Backlog	9,025.8	6,991.3	29.1%			
New Awards	4,011.6	3,134.2	28.0%	2,984.4	2,202.0	35.5%

The Group continues to drive its backlog to another record with the addition of high quality contracts across Egypt, Saudi Arabia and USA. Consolidated backlog as of 30 June 2015 grew 51% y-o-y to USD 7.19 billion while new awards during the second quarter rose 65% y-o-y to USD 2.56 billion. Significant new awards in the infrastructure space grew the sector's contribution to 63% of total backlog.

#### **MENA**

OC signed new contracts during the second quarter in the transportation sector in Egypt, including airports, roads and bridges. In addition, the Group built on its strong track record in the power sector by signing EUR 1.6 billion to build two combined cycle power plants in Egypt with a total capacity of 9,600 MW. Both power plants will be constructed in a consortium with Siemens and will be the largest in the world once complete. OC arranged a competitive financing package for the full value of its contracts on behalf of the Egyptian Electricity Holding Company from local and international banks with Export Credit Agency coverage.

Furthermore, the Group secured new work in Saudi Arabia and is currently pursuing additional opportunities both independently and through the joint venture with Saudi Binladin Group. The joint venture signed approximately USD 125 million to execute a civil infrastructure package at a 64,000 square meter mixed-use development during the second quarter.

In addition, OC continues to actively pursue new opportunities in its other target MENA markets of Algeria and Iraq.



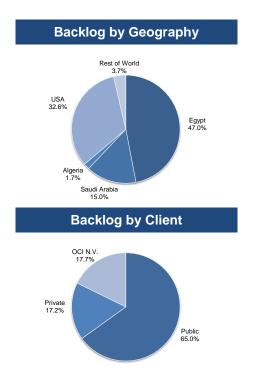
### USA

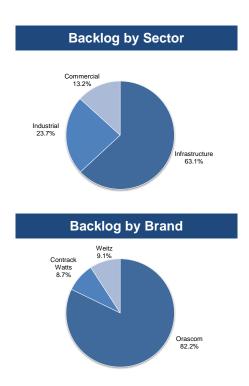
Weitz and Contrack Watts's combined backlog as of 30 June 2015 grew 85% y-o-y. Contrack Watts remains focused on US federal work, particularly in Hawaii and Guam, and expects sizeable additions during H2 2015. Weitz has successfully targeted larger projects in its core markets, signing USD 101 million to build a 330-room convention center hotel in Iowa in June and more recently USD 245 million to build the largest student housing complex in the US at Texas A&M University. A strong second quarter across several states has increased Weitz's backlog to another high since its acquisition in 2012.

## **BESIX Group**

Proforma backlog including OC's 50% share in BESIX rose 29% y-o-y to USD 9.03 billion while H1 2015 new awards reached USD 4.01 billion. BESIX recorded EUR 764 million in new awards during the second quarter, resulting in a standalone backlog of EUR 3.3 billion as of June 30.

## Backlog by Segment - Equity Consolidation







## **Summary Financial Results:**

USD million			
	H1 2015	Q2 2015	Q1 2015
Revenue	1,874.4	1,016.6	857.8
EBITDA	101.4	63.5	37.9
Margin	5.4%	6.2%	4.4%
Net income attributable to shareholders	39.8	34.0	5.8
Margin	2.1%	3.3%	0.7%
	30 June 2015	1 Jan 2015	Change
Total equity	950.4	804.4	18%
Total debt	564.4	466.0	21%
Cash and cash equivalents	476.0	368.9	29%
Net debt	88.4	97.1	-9%

Strong operational performance in both MENA and USA resulted in significant improvement during the second quarter and first half of 2015 compared to previous periods. The Group reports revenue of USD 1,016.6 million and EBITDA margin of 6.2% during Q2 2015. Egypt accounted for 43% of total revenue, led by the fast-track emergency power plant projects, while USA contributed 49%, approximately half of which is attributable to projects for OCI N.V.

In addition, the Group posted Q2 2015 net income attributable to shareholders of USD 34.0 million, including contribution from BESIX of USD 16.9 million.

#### Statement from the CEO - Osama Bishai

We are pleased to deliver a successful first half that highlights our sustained growth and strong market position. Our backlog broke the USD 7 billion mark for the first time in the company's history following the addition of key work in three of our core markets.

Our new awards in Egypt bolstered our leadership position in the power generation sector as we signed a mega deal to construct two power plants that will be the largest in the world once complete, while our Saudi business also added substantial civil infrastructure work. In addition, Weitz continues to build on its growth story and increase its market share in several US states.

The Group's EBITDA margin growth during the second quarter demonstrates our focus to improve results across our regions as we execute new backlog. We are particularly proud to have delivered West Damietta and Assiut power plants to the Egyptian government not only in record timing, but also ahead of schedule.

Furthermore, we have made significant progress towards adding another infrastructure investment to our portfolio, as we have already received a letter of award for the Abu Rawash Wastewater Treatment Plant concession in Giza, Egypt. This project will carried out as a Public Private Partnership (PPP) and marks the second PPP investment for OC.



#### **About Orascom Construction**

Orascom Construction (OC) is a leading global engineering and construction contractor primarily focused on infrastructure, industrial and high-end commercial projects in the Middle East, North Africa, the United States, and the Pacific Rim for public and private clients. OC also develops and invests in infrastructure opportunities, and holds a construction materials and property management portfolio. In addition, OC owns 50% of BESIX Group. For more information, please visit <a href="https://www.orascom.com">www.orascom.com</a>

## **Contact Investor Relations**

Hesham El Halaby

hesham.elhalaby@orascom.com ir@orascom.com +971 4 401 9191

NASDAQ Dubai: OC

EGX: ORAS

www.orascom.com



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Backlog is a non-IFRS metric based on management's estimates of awarded, signed and ongoing contracts which have not yet been completed, and serves as an indication of total size of contracts to be executed. These figures and classifications are unaudited, have not been verified by a third party, and are based solely on management's estimates.